

# The Air Force RECRUITER

Vol. 27 — No. 7

USAF Recruiting Service, Randolph AFB, Texas

July 1981

## New colonels named at HRS

Three lieutenant colonels at Recruiting Service Headquarters have been selected for promotion to colonel. The three were among six eligible lieutenant colonels in Recruiting Service who were considered for promotion.

The three promotees are: Lt. Col. Roger R. Campbell, chief of the Accession Management Division, Directorate of Operations; Lt. Col. Donald J. McCullough, chief, Officer Procurement Division; and Lt. Col. Hubert C. Moore, director of the Advertising and Publicity Directorate.

Two of the selectees, Colonels Campbell and Moore, were promoted on their first time eligible.

## Six selected

Six more names need to be added to the list of Recruiting Service men and women who were selected for promotion to technical and master sergeant.

The new promotions go to members of the staff at the Recruiting School, Lackland AFB, Texas. It seems the list run in the RECRUITER last month did not include these individuals.

Promoted to master sergeants are TSgts. Frank Kelley, Teodoro Cuellar, Andrew Whah and John R. Farrell III. Promoted to technical sergeant are SSgts. Edward Cyrus and Jackie Sauls.

## Blue Suit Winning flight from N.Y. set for San Antonio trip

RANDOLPH AFB, Texas -- The winning flight for Operation Blue Suit III is flight 13F, located at Jamestown, N.Y.

Led by MSgt. Robert E. Jacques, flight 13F achieved total Net Reservations of 281 for a goal of 144, or 195.14 percent, during the Feb. 1 to Jun. 30 competition period.

The percentage of total high school graduates booked versus total flight Net Reservations was also included in this year's Blue Suit competition. Flight 13F achieved 436 high school graduate bookings out of a total Net Reservation of 473 for a 92.2 percent total to assure themselves of a first place finish.

Members of flight 13F and their wives are: MSgt Michael and Diana Twaroski, SSgt. Mark and Sue Linderman, MSgt. Robert and Diane Art, SSgt James and Debbie Apperson, SSgt. James and Rebecca Cheek, Sgt Michael and Donna Black and MSgt Charles S. Tache, Jr. The flight secretary is Ms. Cathy Firkel.

The winning flight will arrive at Randolph AFB on Aug. 3. Highlights of this first day include a guided tour of the Lone Star Brewery and dinner at the Tower of the Americas in San Antonio.

The second day will find the Blue Suit III winners receiving a formal welcome from Gen. Thomas M. Ryan Jr., Air Training Command commander, followed by a 12th Flying

Training Wing briefing and Taj Mahal tour. Flight 13F and their wives will be treated to a 560th Flying Taining Squadron Static Display and Freedom Hall tour. After a flight simulator tour, they will be guests of the San Antonio Chamber of Commerce for lunch. The remainder of the day will be free until the Recruiting Service Barbecue at Randolph.

The winning flight will spend Aug. 5 at Lackland and Kelly AFBs, where they will observe the BMTS confidence course, be present at a graduation parade and be briefed by Maj. Gen. Spence M. Armstrong, AFMTC commander. After lunch with basic trainees, they will receive an Officer Training School briefing. Later in the afternoon, flight 13F will tour a C-5 at Kelly AFB. That evening, they will be honored dinner guests of the Air Force Association at the Settlement Inn in San Antonio.

Aug. 6 will be a free day, as the Blue Suiters will have the opportunity to tour San Antonio, attend the Texas Folklife Festival, or just relax.

Friday, Aug. 7 will find them attending the Recruiting Service Awards Luncheon and spending the evening at a special river boat dinner.

On Saturday, flight 13F, 1981 Blue Suit III winners, will leave Randolph about 2 p.m. and return home to the 3513th!

# Flight F,

# The

# Thoroughbreds

3513th  
Rough Riders





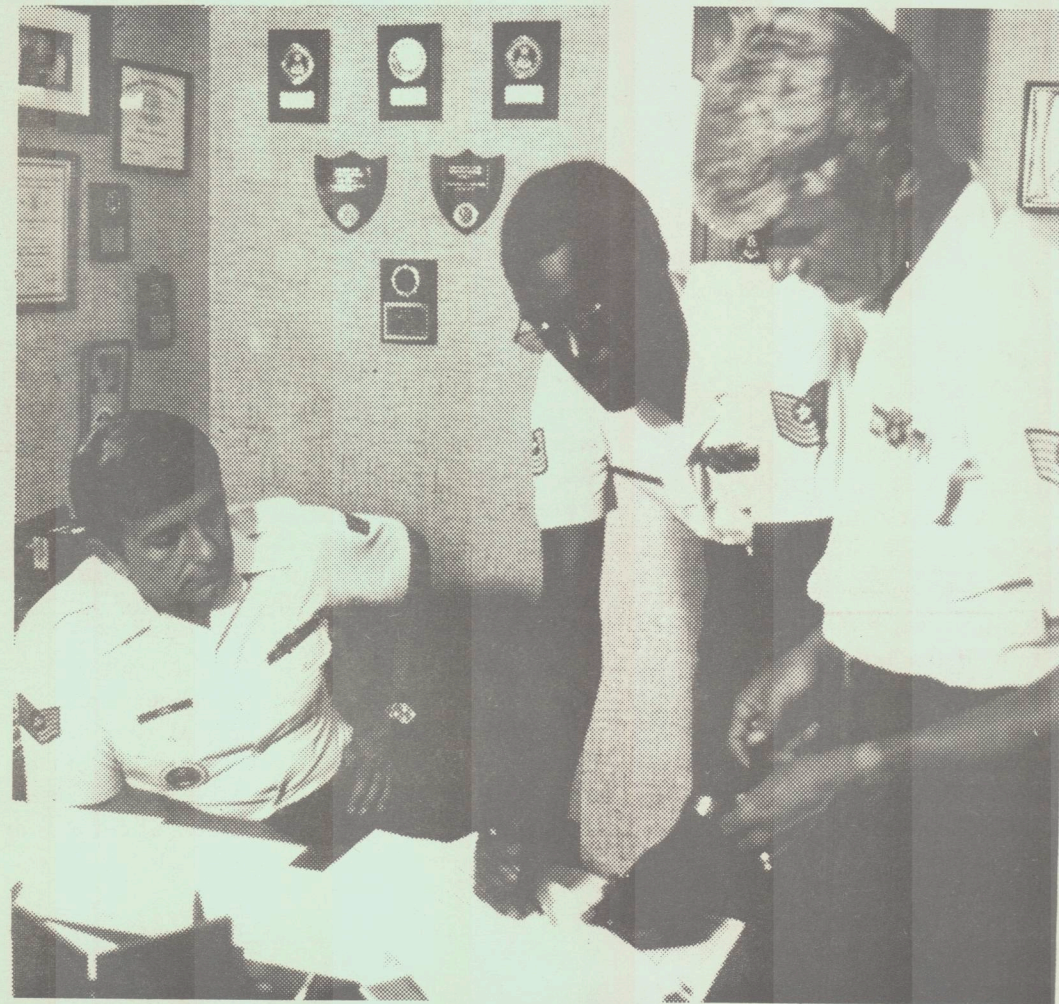
# Maxie

*One 'Outstanding Airman'  
who keeps the AF on top*

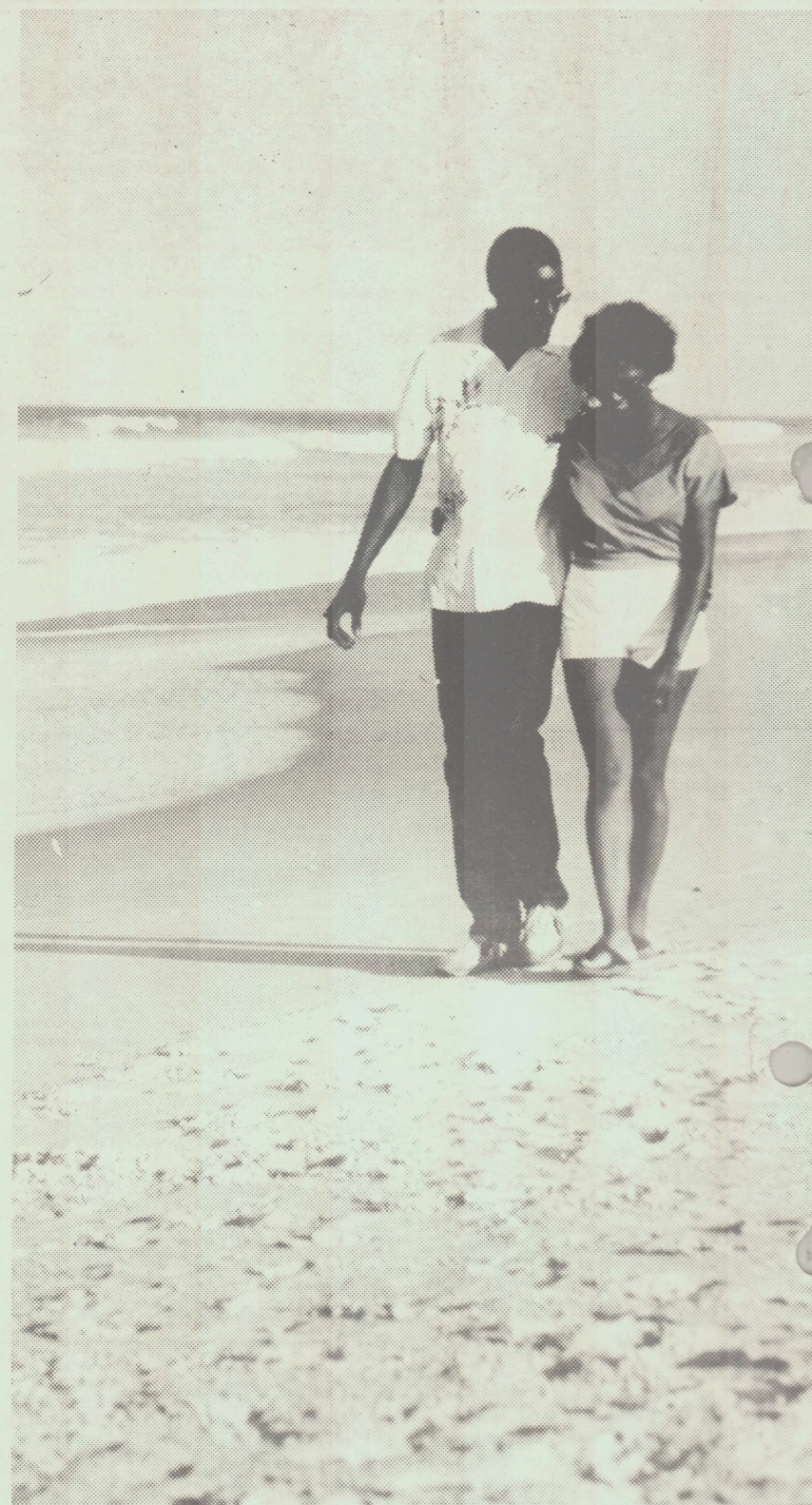
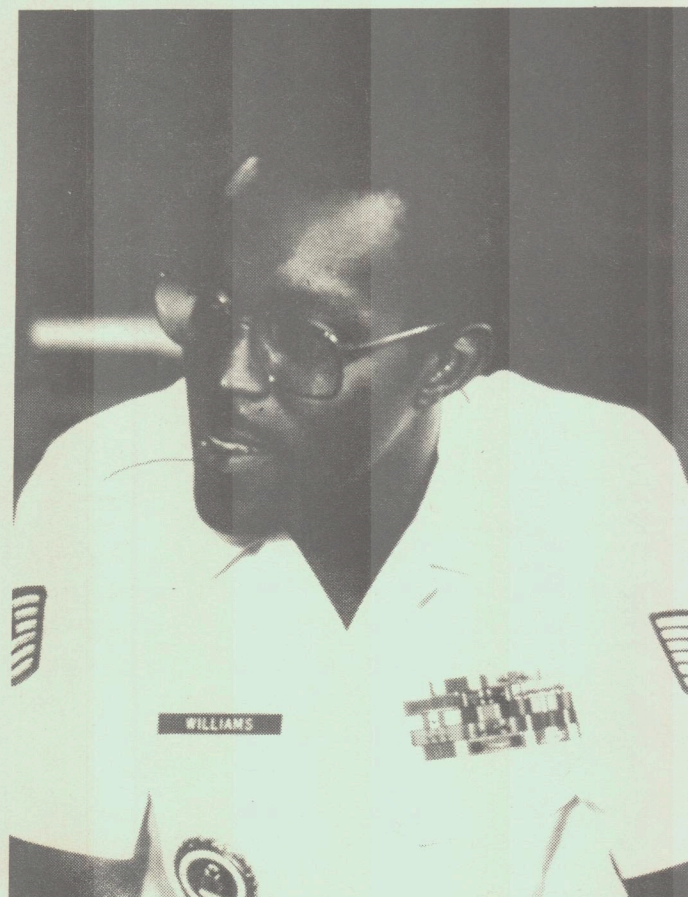
MSgt. Maxie W. Williams Jr., is what some people would call a "recruiter's recruiter" after being selected the command's Top Recruiter, a member of the Recruiting Team of the Year, and now as one of the Air Force's 12 Outstanding Airmen of the Year.

Although he's not on production Maxie is now showing other recruiters the methods and techniques that made him a success.

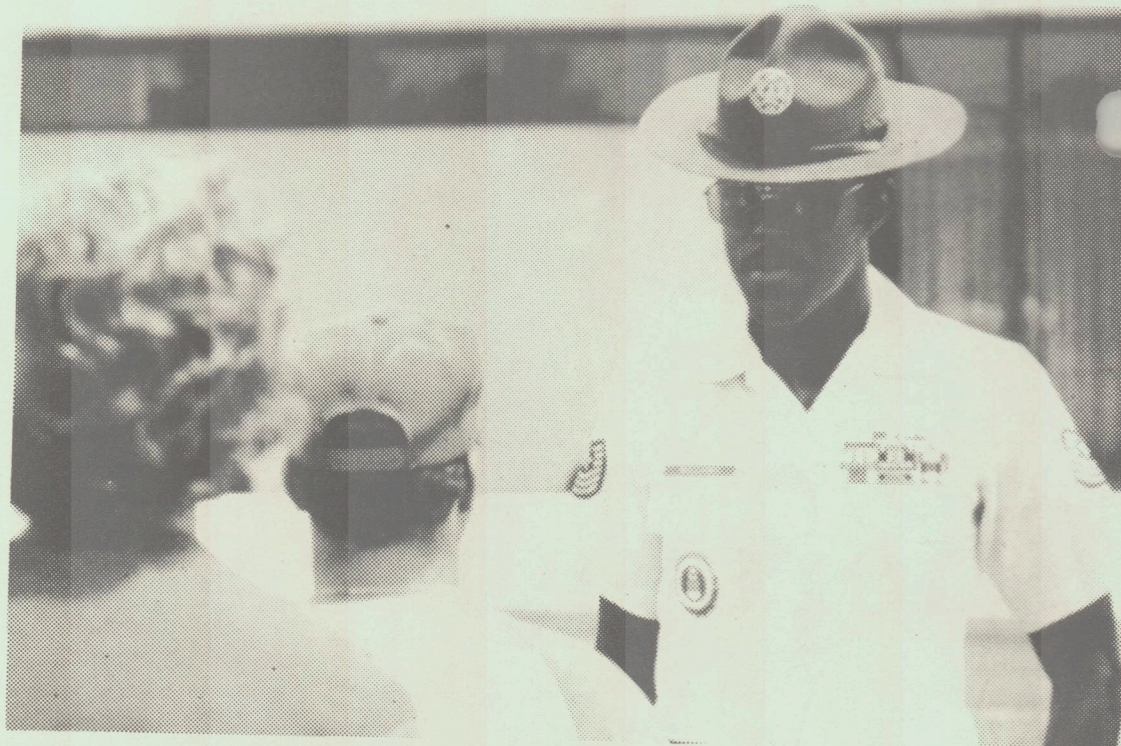
One area that is important to Sergeant Williams is keeping Airmen in the Delayed Enlistment Program motivated. His 'Commander's Call' for DEP airmen was one of his proudest vehicles. "When I first became a recruiter, I sat down and thought about the time when I enlisted in the Air Force. I had a ton of questions and was scared to death," Maxie remembers, "With this in mind I began to develop the idea of 'Commander's Call.' I'm very proud of the fact that when my recruits left for basic military training they already knew how to salute, who to salute and how to tell military time."



Photos by SSgt. Rod Prouty



Sergeant Williams and his wife, Mary, enjoy the beach at Cocoa Beach, Fla., above. Outstanding Airman, Sergeant Williams, lower left, talks about the things that made him a successful recruiter. Now, top left, he shows other recruiters how they can improve their methods to be successful. The things he did to improve his recruiting included a monthly "Commander's Call" for Delayed Enlistment Program airmen, below.



# Still recruiting - 25 years later

On July 5, 1956, Mrs. Jean Wheatley became a member of Recruiting Service. Twenty-five years later, she still calls Recruiting her "home away from home."

Jean, now a secretary at Accessions Management Division, Directorate of Recruiting Operations, Headquarters Recruiting Service, here, remembers the "early days" fondly.

"I actually began at the headquarters of the old 3502nd USAF Recruiting Group at Olmstead AFB, Pa. The commander was Col. Woods W. Rogers, who recently passed away. Back in '56, there wasn't a Recruiting Service headquarters, really. It was the 3500th Recruiting Wing at Wright-Patterson AFB, Ohio, and commanded by Brig. Gen. Arno H. Luehman.

"I started as secretary in the Material Division at the 02nd and then moved to Det. 208. Of course, Det 208 is now the 3518th Recruiting Squadron at New Cumberland, Pa."

Asked what the most important change she'd experienced in 25 years of recruiting, Jean said, "Well, I've been around for all the reorganizations of course. But the most important change I've seen was when we went from the manual booking of applicants into guaranteed jobs to the PROMIS opportunity

bookings by the use of the Burroughs CRT terminals."

Jean Wheatley: 25 years in recruiting and looking forward to many more!



After 25 years in recruiting, Jean and Bill Wheatley, left, admire a banner during the recent Recruiting Service Picnic which was named in her honor. Other activities to recognize her contribution to Recruiting Service were a ceremony during which Brig. Gen. Thomas C. Richards, Recruiting Service commander, presented her a Senior Recruiter Badge and assisted in cutting a cake, above.



## DEERS processing now underway

Midway point of the Defense Enrollment Eligibility Reporting System's stateside phase-in will be reached in September when the Texas-Oklahoma-Arkansas area completes its concentrated enrollment period. There already are nearly 6 million names in the new benefits-eligibility data file's computers.

All active-duty and retired service members, their family members, and eligible survivors are required to enroll in the mandatory Department of Defense-wide program.

Stateside phase-in should be completed by the end of fiscal 1982. Worldwide implementation is expected in fiscal 1983.

The new system initially will keep track of people eligible for military health benefits and aid health-care planning. The DEERS data files will verify other entitlements in the future, such as entrance to commissaries and base exchanges. A new ID card system to be used with DEERS is being developed.

When fully implemented, DEERS will verify eligibility of all persons applying for medical and dental benefits. Persons who do not appear in the DEERS automated eligibility files will be required to enroll or may be asked to pay the government for benefits provided. Although no one will be denied

medical care, they must enroll to avoid jeopardizing future benefits availability.

Active-duty and retired members receiving paychecks are already enrolled, but family members are not. Military members are responsible for enrolling their family members. Dependents separated from their sponsors, survivors and others not receiving military paychecks must enroll themselves. Supporting documents such as marriage licenses, birth certificates, adoption papers and death certificates are needed to prove eligibility. The Army and Air Force have a reciprocal agreement which allows enrollment through either service.

Once enrolled, data remains in the computer system until a person is no longer eligible for benefits. Eligibility can be verified in seconds. Military medical and dental treatment facilities and the Civilian Health and Medical Program of the Uniformed Services will be tied into the DEERS network. Customer service and claims will be speeded up when the system is fully operational.

States now under DEERS are North Carolina, South Carolina, Georgia, Nevada, Arizona, California and parts of Virginia, Mississippi and Louisiana.

The stateside enrollment schedule looks like this:

- June 1981: Oklahoma, Texas and Arkansas.
- September 1981: Florida, Alabama and complete Mississippi and Louisiana.
- October 1981: Wyoming, Utah, Colorado and New Mexico.
- January 1982: Ohio, Kentucky, Tennessee, Vermont, New Hampshire, Massachusetts, Maine, Connecticut, Rhode Island, New York and finish Virginia.
- February 1982: Minnesota, Wisconsin, Iowa, Missouri and Illinois.
- May 1982: Pennsylvania, Maryland, Delaware, New Jersey, District of Columbia and West Virginia.
- June 1982: Washington, Idaho, Montana, North Dakota, South Dakota, Nebraska and Kansas.
- 1983: Hawaii and Alaska.

Recruiters in areas scheduled for DEERS enrollment should contact their squadrons for more information on the exact procedures being used. Officials at Recruiting Service Headquarters recommend that everyone anticipate the program and start locating needed documents ahead of their scheduled month.



# VIEWPOINT

## Integrity:

Although integrity may mean different things to different people, recruiting and integrity are terms that must be synonymous. The way we do our job must be above reproach if we are to maintain our outstanding reputation.

There is no doubt that recruiting brings with it many pressures—pressure to make numerical goals with quality applicants. There's nothing wrong with pressures as long as they have a positive effect on the work being done. As your commander I want to make our goals as much as anyone, but certainly not at the expense of our integrity. From the top here at the headquarters, to each individual recruiter, integrity must be a way of life for every member of the command.

We must not think of integrity as strictly relating to the enlistment process. All our

actions are subject to scrutiny. When completing a claim for reimbursable expense, arranging a COI event, deciding whether to take a drink and drive a government vehicle, or considering a relationship with an applicant, your personal integrity and good judgement must prevail. Whether a top producer, at the bottom of the production ladder, in a support position, or a commander—we are all accountable for our actions.

Integrity must be the common denominator. I fully understand when people work hard, mistakes will be made. While I can accept an honest mistake, intentional violations of directives or compromises of integrity will not be tolerated. Similarly, any staff actions or local policies or procedures which tend to circumvent or disregard established directives are unacceptable recruiting practices.

Air Force Recruiting Service has always been an organization of quality people working to keep the Air Force at its best. Even in the short time I have been your commander, I have come to realize the men and women assigned to recruiting duty are top-quality officers and NCOs willing and able to do the job under both favorable and adverse conditions. The outstanding reputation Air Force recruiters enjoy today is the result of the honorable actions of the many hard working and dedicated recruiters assigned to this command. I know I can count on each of you to maintain our image through word and deed.

*Thomas C. Richards*



## Discipline versus punishment, the line is a thin one

### Question: Where does normal punishment end and child abuse begin?

**Reply:** This is a good question, often asked by parents and professionals working with families. There is no full agreement as to the boundaries of acceptable punishment.

Many parents regard discipline and punishment as identical. They are not, but both are involved in training of children toward socially acceptable behavior. Discipline implies teaching and training for socialization skills not yet acquired. The major portion of our efforts should fall into this category. Parents should:

- provide appropriate models through their behavior,
- communicate to the child on an age-appropriate level what they are asking him or her to do,
- pay close attention in observing the child's behavior, and
- interrupt misbehavior and correct it with word and action.

This requires endless repetition and patience.

Punishment is a response to a breakdown in acquired skills. It need not be physical. It can be verbal, even a facial expression of anger or disapproval. It is a parental response to socially unacceptable behavior over which parents have a right to expect the child to have gained control.

An effective and reasonable approach could be to first interrupt the child's misbehavior, stating that it is unacceptable. Should the misbehavior persist despite this warning, parents should respond punitively by:

- removing the child from the situation and insisting on a "time out,"

—explaining how the behavior is inappropriate, and

—asking the child to think about it.

After a period of removal from the scene, reintroduce the child into the family circle when he is able to explain what he did wrong and what he has learned by it.

Wide differences exist in parents'

orientation toward discipline and punishment. At one end of a spectrum there are the liberal/democratic parents whose training is characterized by providing models, verbal appeal, verbal admonishment, and preparedness to repeat themselves patiently.

At the other end of the spectrum lie the punitive/autocratic parents who live by the adage "spare the rod and spoil the child." These parents tend to be quite physical and at times abusive.

My own experience and orientation lean toward the liberal/democratic approach. Although socialization may take longer to develop, once it is accomplished, it operates under the influence of love rather than fear.

As a result, it is more permanent and can be relied upon as the child becomes an independent adult. It also offers a brighter prospect for loving, respectful relationships between parent and child long after childhood is ended.

Regardless of one's orientation toward discipline and punishment, most reasonable people would agree that the boundaries of normal punishment enter the realm of abuse in the following instances:

- when punishment results in an injury requiring medical attention,
- when an infant less than one year of age is physically punished,
- when a child is hit with a closed fist or instrument, kicked, or thrown, and
- when burns are inflicted on a child.

Send your questions about military family life to: Dr. Eli Breger, c/o The American Forces Press Service, Room 501, 117 N. 19th St., Arlington, Va. 22209.

## Medic's Corner

This month's Medics Corner is traveling, in more ways than one.

The 3505th Recruiting Group, specifically Capt. Jim Shepard, chief of Health Professions Recruiting, and Maj. Ray Crockett, chief of Advertising and Publicity, has created a new program called the Distinguished Medical Educator Tour.

The program was originally conceived by the 3550th Recruiting Squadron to provide orientation flights on C-9 Nightengale aircraft for educators. The '05th Group expanded the program with the assistance of the 375th Aeromedical Airlift Wing, Scott AFB, Ill. The program now exposes key nurse and physician educators to unique aspects of the Air Force health care system.

A story of how the program works and the results of the first tour are reported on page 10, along with photos.

Medic's Corner will return to its normal place next month.

The **AIR FORCE RECRUITER**

USAF Recruiting Service, Randolph AFB, Texas

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All photos are official Air Force photos unless other indicated.

Brig. Gen. Thomas C. Richards.....Commander  
Lt. Col. Hubert C. Moore.....Director of Advertising and Publicity  
Maj. Harry R. Sunderland.....Chief, Publicity  
TSgt. Wayne W. Bryant.....Editor



# Learn the ABCs of water safety

Accidents are the leading cause of death for persons from age 1 to 44 in the United States, and drownings annually claim more than 7,000 lives. On the average, 13 accidental deaths and 1,300 disabling injuries occur every hour throughout the year.

Barefoot on the beach is fun, but watch out for broken glass, sharp rocks and other objects that cause cuts and bruises.

Camping near the water? Make sure it's safe before you swim. A firm sand or gravel bottom with a gradual slope and no step-off is safest, but make sure there are no underwater obstructions.

Diving into unknown water or into shallow-breaking waves is dangerous. Don't risk it.

Electrical storms in the area? Stay out of the water. If you are in a small boat, head for shore.

First-aid courses are preparation for safety.

## COMMANDER'S DIAL 3425

Commander's DIAL (Direct Information Action Line) is designed to provide Air Force Recruiting Service personnel with a direct line to the commander. If you have a question, call Autovon 487-3425, Federal Telephone System, (512) 748-3425 or commercial (512) 652-3425. Callers are urged to include their name and telephone number to speed responses.

**COMMENT:** There are several Air Force specialties in which, if a promotion selectee turns down a stripe, or is red-lined, it is given to the next man in line. My question is: if recruiting is a critical field in the Air Force, why isn't this policy used in recruiting?

**REPLY:** Sorry for the misinformation, but there are no specialties in which promotions are passed on to the next eligible person if they are refused by another individual. However, there are cases where NCOs who have found errors on their promotion records subsequent to a promotion board, who are reconsidered, and possibly promoted with a supplemental line number from MPC.

**COMMENT:** Recently I heard an Air Force radio ad that pertained to having guaranteed country-of-choice options available. After consulting my squadron operations people and the AFEES, I was wondering where this came from. This option has not been offered in the last couple of years. I heard the ad again two weeks later but our A&P people say it must be a national radio buy and they don't have any control over it.

**REPLY:** The spot you heard was over KVI radio in Seattle. The 30 second spot was from the Air Force PSA Spot Disc B, which was distributed in April 1980. KVI has consistently provided the Air Force public service time and merely pulled out an old disc. After contacting the 3561st Sq, they called to thank the station for their support and asked the only current discs be used in the future. Recruiters can help eliminate this type of mistake if, when they make their visits to local radio stations, they ensure that outdated discs are removed from the station's public service stock of spots.

Plan ahead and be prepared.

Guarded areas are best for swimming, but remember that even when there are lifeguards on duty, your children are your responsibility.

Home pool on your property? Then safety is your responsibility. Each year there are approximately 300 drownings in home pools. The main causes of pool accidents are inability to swim, inadequate barriers and lack of supervision.

Inflated tubes and air mattresses provide fun in the water, but often they can be a source of danger as well. Non-swimmers and novices should never be allowed in deep water with such devices.

Jellyfish and other dangerous marine life can cause wounds and toxic reactions. Learn what to expect in an area before you swim there.

Know your limitations. Many people get into trouble in the water because they overestimate their swimming ability.

Learn to swim

Mouth-to-mouth artificial respiration should be given as soon as possible to drowning victims. Learn this life-saving procedure and be prepared.

Never swim alone, no matter how well you swim. Swim with a friend.

Overheated? It's no time to swim. Cool off a bit and then enjoy the water.

PFDs are personal flotation devices that non-swimmers and novices should wear aboard

small craft. Make sure they are Coast Guard-approved.

Qualified skin- and scuba-diving instructors can teach you how to enjoy this sport safely. Don't pick it up on your own. Learn from a qualified person.

Reaching assists are the safest methods of rescue. Reach with an arm, leg, pole, towel, branch, oar, paddle or ski.

Sunburn can spoil a day of fun. If you're planning a canoe trip, an outing at the beach or similar activity in the sun, take along something to cover up with.

Tides can create currents of considerable force. Never try to go against a current; conserve your strength and swim diagonally toward shore.

Underwater swimming is both enjoyable and challenging, but do it for short distances only. Don't hyperventilate before swimming underwater, diving or testing how long you can hold your breath underwater.

Hyperventilation can cause mental confusion and blackouts.

Vacations are fun, but don't let an accident spoil yours. Think, act and be safe.

Water where you swim should be clear and unpolluted, free of debris, a comfortable temperature and preferably without a current.

Xtra safety preparation means an "Xtra-safe" vacation.

You can help even if you can't swim. Reach, throw or row, but don't go.

Zero in on safety.

(AFNS)

## Well done General Davis praises OTS effort

One of the greatest rewards a commander can enjoy is pride in his people. I'm especially proud today of all the men and women in Recruiting Service whose combined efforts resulted in achieving over 100 percent of our OTS program goals for FY 81. This is a significant accomplishment considering the challenge of rated officer and engineer recruiting in today's competitive environment. You should all share this sense of pride in being part of an organization whose history is replete with success and whose performance consistently exceeds expectations.

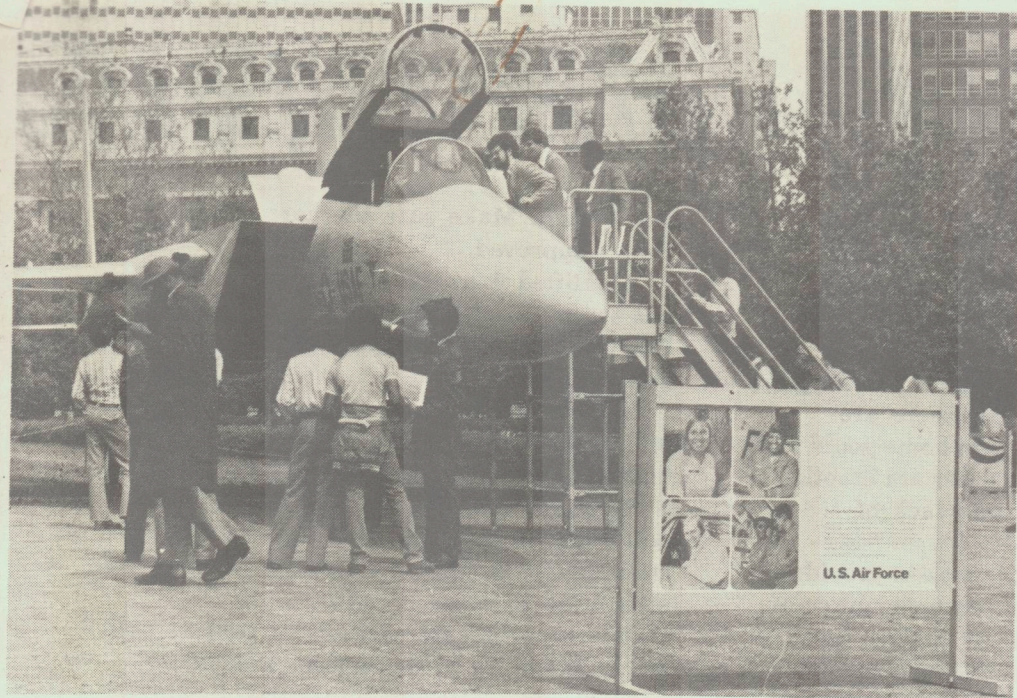
Repeating this performance in FY 82 will be a true test of our potential. Not only are we faced with our highest rated objectives in years, but we are further challenged to fill these requirements with only the most highly qualified candidates. The success of Recruiting Service has always been measured in terms of both numbers and quality--and we have continued to excel. I want to maintain this high standard of performance. Although we may feel we are under extreme pressure to meet our rated objectives, we cannot allow ourselves to be driven by numbers to the exclusion of quality. The candidates we selected for rated duty today will become the resource from which many of tomorrow's commanders will be drawn. The quality of our future leadership will depend on how well we accomplish our recruiting objectives.

I'm counting on the efforts and integrity of every man and woman in Recruiting Service to make our FY 82 OTS program a true success. Commanders must give this program their personal attention and full support. Let's remember the primary mission of our Air Force. The most successful recruiting effort in any other area will not compensate for a shortage in our pilot and navigator programs.

You all deserve a great deal of credit for your FY 81 OTS production. My personal thanks go out to all of you who helped achieve this success. You've got an enviable reputation for being overachievers. I know you won't let anything blemish that record this coming year. Good luck in '82!

*B. L. Davis*  
B. L. DAVIS  
General, USAF  
Commander





TSgt. Larry DeMena used the personal touch at the F-15 Eagle exhibit in Battery Park in New York City. He passed out literature and photo fact folders on the F-15 as well as answering questions on the Air Force.



*Ne  
ow*

Photos by MSgt. Bill Tkacs



The Empire State Building looms in the background as members of the Air Force Auxiliary, Civil Air Patrol, march down Fifth Avenue.



SSgt. Miguel Guadalupe, a 3514th Squadron recruiter assigned to Brooklyn, discusses the F-15 Eagle with a Wall Street

executive. The displ  
of the Air Force O  
Group's activities in  
Forces Week celebr





Foreign visitors like these two Polish soldiers were on hand to see the parade up Fifth Avenue. The parade included a T-38 from the Air Force Orientation Group.



Lt. Col. William C. Hansen, deputy chief of the Air Force Office of Public Affairs - New York, was on the reviewing stand with other Air Force dignitaries to view the parade.

# New York City turns for military day

By Capt. James M. Rawley  
3514th Recruiting Squadron

CARLE PACE, N.Y. - Armed Forces Week in New York City was an event of national media interest. ABC's "Good Morning America" covered the pre-parade activities and the nationally read "New York Times" also did a story.

All this because New York is the home of the national news media and because the Armed Forces Week Parade was scheduled to march up one of the world's most famous thoroughfares; Fifth Avenue.

Before an audience of more than 125,000, the parade passed before a reviewing stand with Air Force dignitaries like: Gen. Robert C. Mathis, Air Force Vice Chief of Staff; Brig. Gen. Arthur Gerwin, Air Force Judge Advocate General; and Brig. Gen. Ranon Lueker, vice commander of 21st Air Force.

The Air Force was highly visible throughout the "big apple" that week with displays and people.

SSgt. Carlo Gabrielli, A & P NCO for the 3514th Squadron, passes out American flags to some of the 125,000 spectators during the Armed Forces Week Parade.



y was just part  
ientation  
the Armed  
ations.





HONOR ROLL

12 or More Club

This category recognizes those recruiters who obtained 12 or more NPS on active duty for June.

NAME	EAD	SQ/FLT
MSgt Charles S. Tache, Jr.	19	13 F
MSgt David Carter	17	31D
SSgt Clarence B. Hayden III	17	37F
SSgt Robert E. Pruett	16	33C
MSgt Michael W. Twaroski	15	13F
SSgt Martin J. Schmieder	14	54B
SSgt Alvin R. Cain	14	54E
MSgt Lloyd C. Crews, Jr.	14	41A
SSgt Craig A. Wold	14	42F
Sgt Michael J. Black	14	13F
TSgt James N. Harris	13	52D
TSgt Randy L. McBeth	13	52D
TSgt Jackie L. Barnes	13	41C
TSgt Kenneth A. Waters	13	37D
TSgt Michael Tarango	12	67E
SSgt Alberto Segura, Jr.	12	67E
SSgt Louis C. Oliver	12	41C
TSgt Ronald K. Pearson	12	39E
SSgt Michael R. Zellner	12	16C

12 or More Net Res

This category recognizes those recruiters who obtained 12 or more Net Reservations for June.

NAME	NET RES	SQ/FLT
MSgt Charles E. Johnson	17	31C
SSgt James R. Jordon	15	15B
TSgt Jerry D. Andrews	13	44A
SSgt Donald M Dunaway	13	52C
TSgt Garlan L. Adams	13	61F
TSgt Richard J. Cadille	12	13G
SSgt Gerard M Plante	12	33F
SSgt Wesley H. Hamann	12	37C
TSgt Nathan Gamble, Jr.	12	37G
TSgt Ernest R. Daughtery, Jr.	12	41C
SSgt Mary C. Henderson	12	44A
SSgt William K. Pringle	12	44C
TSgt James I. Guy	12	52E
TSgt David W. Miller	12	68E

150 Percent Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly EAD goal for June.

NAME	PERCENT	SQ/FLT
MSgt Robert E. Jacques	236	13F
MSgt Robert J. White	222	41C
SMSgt Allan A. Bain	215	52D
MSgt John T. Lauer	172	18A
MSgt Dale A. Ftitz	171	52E
SMSgt Robert T. Murphy	164	43C
SMSgt Harvey D. Clubb, Jr.	162	37A
TSgt Robbin L. McGregor	162	51D
TSgt James P. Purcell, Jr.	160	54G
MSgt James R. Rohl	155	50C
SMSgt Joseph C. Wells	155	52F
SMSgt Delmer K. Best	151	37F
MSgt Ronald L. Arnold	151	54E
MSgt Dale A. Eichacker	150	50D

Flight Net Res Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly Net Reservation goal for Jun.

NAME	PERCENT	SQ/FLT
SMSgt Hubert J. Scoggins	215	44A
MSgt Robert L. Grillo	185	69A
MSgt Dale A. Fritz	181	52E
MSgt Michael D. Bushong	177	68E
MSgt Robert E. Jacques	162	13F
MSgt Dale A. Eichacker	160	50D

MSgt Gary L.Murph	159	33H
MSgt Carl L. Lind	159	55E
MSgt Clyde W. Kerr	158	39F
MSgt Peter N. Kyrimes	157	14C
MSgt Arthur E. Hanks, Jr.	157	61G
MSgt James R. Tarver	154	44E
TSgt Thomas D. Fluent	152	46A

200 Percent Recruiter Club

This category recognizes recruiters who met or exceeded 200 percent of their quarterly NPS EAD goal for the third quarter.

NAME	PERCENT	SQ/FLT
MSgt Michael W. Twaroski	309	13F
SSgt Alvin R. Cain	300	54E
SSgt John R. Hazzard	282	15E
MSgt Charles S. Tache, Jr.	267	13F
TSgt Dennis D. Burr	255	41C
TSgt James H. Harris	240	52D
TSgt James I. Guy	240	52E
SSgt Anthony J. Caffalette, Jr.	233	13A
SSgt Philip W. Barnett	230	52D
SSgt Sharon D. Shaw	229	41A
TSgt Gary L. Steele	229	54E
SSgt James L. Lepant	229	11A
SSgt Stephen K. Both	225	43C
SSgt Mark E. Linderman	218	13F
TSgt Jackie L. Barnes	218	41C
TSgt Rodney L. Garrett	214	50C
MSgt Christ Mayer	213	43C
TSgt Richard C. Greer	211	37F
SSgt Gary M Absher	211	50D
SSgt Emmanuel J. Vaughn	211	51C
SSgt Clarence B. Hayden III	209	37F
TSgt Ernest R. Daughtery, Jr.	209	41C
TSgt Robert L. Sims	200	41B
MSgt Donald D. Weisert	200	43E
TSgt Carl J. Davis, Jr.	200	50C
TSgt James D. Vennen	200	52D
MSgt Willard Grier, Jr.	200	53E
TSgt George E. Moore, Jr.	200	54A
SSgt Anthony E. Meyer	200	55C

Recruiter Nes Res Club

This category recognizes recruiters who met or exceeded 200 percent of their quarterly NPS Net Reservations goal for the third quarter.

NAME	PERCENT	SQ/FLT
SSgt Mark E. Linderman	292	13F
SSgt David Kanter	278	14C
TSgt James I. Guy	278	52E
TSgt Kenneth E. Johnston	275	61F
SSgt Roger A. Bolt	262	50A
TSgt Garlan L. Adams	258	61F
MSgt Charles E. Johnson	258	31C
MSgt George H. Schaefer	238	61G
TSgt Richard J. Cadille	236	13G
MSgt Michael W. Twaroski	233	13F
SSgt William P. Henneberger	233	69F
SSgt Yvonne M. Krzysiak	229	62B
SSgt Soto M. Aviles	220	33J
SSgt Myron J. Brothers	217	16A
SSgt Lonnie C. Morris	213	49D
SSgt Emmanuel J. Vaughn	211	51C
Sgt Michael J. Black	209	13F
SSgt Clarence B. Hayden III	209	37F
SSgt Mary L. Desselles	208	31E
TSgt Kenneth G. Metzger	208	43A
SSgt Donna J. Farr	206	33C
SSgt Timothy G. Breese	200	13E
SSgt Michael P. Larsen	200	55B
SSgt George D. Buchanan	200	55E
TSgt George S. Bell	200	62A
SSgt Sanford B. Lindsay	200	66A
TSgt Artie C. Esponda	200	66A



# Former 'recruiter' returns as ATC deputy

Maj. Gen. William P. Acker will become the next vice commander of Air Training Command, replacing Maj. Gen. Charles G. Cleveland later this month.

The new assignment for Acker, who is currently commander of the Air Force Military Training Center at Lackland AFB, Texas, was announced by Gen. B. L. Davis, ATC commander, July 7. Cleveland's new assignment has not been announced.

Maj. Gen. Spence M. Armstrong, ATC's deputy chief of staff for technical training, will move to Lackland to succeed Acker. Brig. Gen. Thomas M. Hickey, currently assigned to Air Force headquarters in Washington, is coming to ATC as Armstrong's successor.

Acker, a 29-year veteran, is no stranger to ATC, having been with the command since February 1978. He commanded U.S. Air Force Recruiting Service at Randolph AFB, Texas, before moving to Lackland in April 1979.

A command pilot, Acker has logged 211 combat hours among his more than 4,200 flying hours. He earned his master's degree in management at Arizona State University and is also a graduate of the Armed Forces Staff College and the Air War College. (ATCNS)



Maj. Gen. William P. Acker

## Top producers head for gold

More than 40 recruiters throughout the nation are still in the running for this year's Olympiad Medals, having accessed over 40 individuals into the Air Force.

Olympiad Medal will be presented to recruiters who have between 80 and 100 EADs for the year. There are three levels of achievement; gold, silver and bronze.

NAME	EADs	SQ/FLT
TSgt George H. Schaefer	96	61G
TSgt Charles S. Tache, Jr.	94	13F
SSgt Charles H. Roberts	93	32E
TSgt Jeffrey C. Kampion	88	61G
TSgt James F. Dacier	87	62A
TSgt James J. Besmer	77	54B
SSgt Robert E. Pruett	76	33C

MSgt Patrick W. Coward	75	33D
SSgt Alvin R. Cain	75	54E
SSgt Clarence L. Birdshaw, Jr.	74	33D
TSgt Robert E. Warren	73	33D
SSgt Michael L. Vickers	72	31A
MSgt James C. Thompson, Jr.	72	35A
TSgt Jackie L. Barnes	72	41C
TSgt Ronald B. Hughes	72	31C
TSgt Johnnie K. Reynolds	71	37E
MSgt James A. Bethea	70	31E
SSgt Irving C. Keck	70	62D
SSgt James C. Cheek	70	13F
SSgt Michael R. Zellner	69	16C
MSgt Michael W. Twaroski	68	13F
TSgt George S. Bell	67	62A
TSgt Richard J. Cadille	67	13G
MSgt Jerry W. Michaelis	67	61G
TSgt Dennis D. Burr	66	41C

SSgt John R. Hazzard	66	15E
TSgt Garlan L. Adams	66	61F
MSgt Charlie H. McMullin	65	31F
MSgt Roger A. Routsong	65	61F
MSgt David Carter	64	31D
TSgt James N. Harris	64	52D
TSgt Thomas G. Davis	64	61C
TSgt Ernest R. Daughtery, Jr.	63	41C
SSgt. Donald L. Richards	63	67D
TSgt Kenneth A. Waters	63	37D
MSgt Maxie W. Williams III	62	33F
MSgt Charles E. Johnson	62	31C
SSgt Paul D. Godleski	62	35A
SSgt Emmanuel J. Vaughn	61	51C
SSgt Roy F. McCoy, Jr.	61	31C
MSgt Charles F. Dale	61	62C
TSgt Roger J. Smith	60	13C
TSgt William W. Phillips	60	44F



Brig. Gen. Thomas C. Richards, right, Recruiting Service commander, makes a point during a PROMIS briefing for the Secretary of the Air Force, Verne Orr, left. The Secretary visited Recruiting Service with Gen. Bennie L. Davis, right foreground, Air Training Command commander. TSgt. Tom Shea of the Directorate of Operations, background, served as the operator for the PROMIS demonstration. (Photo by MSgt. Buster Kellum)



# CROSSFEED

## Lead program altered

Recruiters working national leads no longer need to fill out tracking cards on leads provided by the Air Force Opportunity Center.

Previously, in order to track the leads, recruiters were required to fill out the tracking cards and forward them to their flight supervisor. The cards were then forwarded to the Opportunity Center to be used in tracking reports for squadrons, groups and the headquarters.

The current program will use other methods of measuring the effectiveness of the National Lead Program. This can be done by comparing various computer listings of accessions against national leads.

While recruiters are no longer required to report on low leads were used, the program must continue to function, noted Recruiting Service officials. The leads provided by the Opportunity Center have shown to be highly accessible and offer recruiters individuals with a positive Air Force interest.

## Survey deadline nears

The deadline for filling out and returning your copy of the Recruiting Service Annual Personnel Survey is drawing near.

According to Sue Bridges, chief of the Research and Analysis Branch, "We will stop processing surveys that arrive after Aug. 10. Presently we are receiving boxes of the surveys daily and we're looking for an even better return rate than in 1980."

The Annual Personnel Survey began in 1977 when the first survey was distributed. This year's edition was lengthened by nearly a third and covers many areas of recruiting. The RECRUITER Newspaper is addressed in this year's edition.

"This is an excellent opportunity for Recruiting Service people to voice their opinions about policies, programs and procedures," noted Ms. Bridges.

If you missed and didn't receive a copy, please call AUTOVON 487-2331 or FTS 748-2331 IMMEDIATELY and we'll send you a copy.

## An artistic wall

Troy, N.Y. recruiters SSgt. James Nichols and Sgt. Wendy York of the 3516th Recruiting Squadron spruced up their office recently with the help of an applicant's mother. Mrs. Lee Arnold, mother of Vickie Arnold an airman in the Delayed Enlistment Program, painted an F-16 on the wall of the recruiting office. The recruiters added a blue background and gold frame during their off-duty time to brighten the office. It took Mrs. Arnold approximately eight hours and plenty of coffee to complete the four by six foot painting.

## PSA push in '03rd

Recruiters in the 3503rd Recruiting Group are working to keep the Air Force in the spotlight in their area.

Sgt. Sam Coleman of the Jacksonville-south recruiting office, spent long hours working with WAWS-TV in Jacksonville, which just recently went on the air. Because of this effort, the Air Force has received many television

spots during the initial months of operation. The value of these spots is well in excess of \$500,000, if they had been purchased by the Air Force.

Two other '03th group recruiters keeping the Air Force "on the air" in their zones are TSgt. Doug Bell and SSgt. Frank Avis who are working with radio stations in their areas to boost the Air Force.

Sergeant Bell was able to add an equal amount of public service time to a radio buy in the Brunswick, Ga., zone. Sergeant Avia has worked with WIYD in Palatka, Fla., and over the past three years has received more than \$5,000 of public service time.

## Medical educators see AF medicine in action

By Maj. Ray Crockett  
3505th Recruiting Group

The 375th Aeromedical Airlift Wing agreed to test the Distinguished Medical Educator Tour program with six flights. Now it was up to the 3505th Recruiting Group to make it work. A maximum of two educators and one recruiter escort would fly on each flight, and the tours would in no way interfere with the mission. In case the flight should be diverted for an emergency, plans were made to fly the educators and recruiter to their destination via scheduled airlines.

The first DMET tour took place in March. Dr. Martha Morris, chairman of the department of nursing, Ball State University, and Magdalene Fuller, associate dean of educational resources, Indiana University-Purdue University, Indianapolis, were escorted by Capt. Jay Beam, '50th Squadron nurse recruiting chief.

The tour went as planned. The educators were briefed first by Maj. Gen. Howard Unger, MAC command surgeon. They then were acquainted with the 375th mission and visited Scott's Patient Airlift Center.

The VIPs sat in on the mission 655 crew briefing at 6 a.m., then accompanied the flight to San Antonio. The next morning was taken up with a tour of Wilford Hall Medical Center--the Air Force's largest--and a meeting with the medical center commander, Brig. Gen. Kermit Vanderbose.

Lunch at the hospital dining hall was followed by a trip across town to visit Brooks AFB. Highlights there included the hypobaric chamber in the Aerospace Medical Division and the flight nurse school. The educators dined that evening with Col. William Porter, Recruiting Service vice commander.

The following day, C-9 mission 256 returned the educators and escort to Scott.

Captian Beam is enthusiastic about DMET's potential. "The educators were most impressed with the positive, can-do attitude displayed by everyone they met--from corpsman to general," he said. "There is no question in my mind that this trip has gone a long way toward further

## Learning the ropes in Texas

Learning the ropes in the 3506th Recruiting Group means a lot of travel for Col. M.G. Vergamini, group commander. The colonel recently travelled to El Paso, Texas and received the keys to the city from Mayor Tom Westfall. The 3506th covers the entire western United States, Alaska, Hawaii as well as several locations overseas. The group looses El Paso this fall, however, when it comes under the 3504th Group.

establishing a very solid school program in two schools these ladies represented."

In a letter to Captain Beam, Ms. Fuller supported his observations: "The trip you arranged for Dr. Martha Morris and me was most informative and enjoyable. (Everyone) made us feel welcome and provided an exceptional overview and philosophy of patient care in the armed forces."

"Since my return, I have had numerous occasions to provide other nurses with information that I gathered on this trip."



Dry  
run

Capt. Virginia Massey, flight nurse with the 375th Aeromedical Airlift Wing at Scott AFB, explains the capabilities of the C-9 Nightingale to Capt. Jim Shepard, '05th Group health professions chief, during a "dry run" for the Distinguished Medical Educator Tour program. (Air Force photo by TSgt. Bill Boardman)



# Top grads honored

(Editor's Note: Due to a communication gap, the RECRUITER missed running the names of the graduates from the past four classes of the Recruiting School. Because of the limited space in this issue we will only be able to run the names of those graduates who received awards in these classes. Future issues will carry the names of the entire class.)

SSgt. Charles L. Scogin, now assigned to the 3533rd Recruiting Squadron, was named the Distinguished Honor Graduate of the Air Force Recruiting School for the February class. Honor Graduates of this class were: SSgt. William H. Ball, 3513th RSq.; SSgt. Jack E. Headrick, 3542nd RSq.; TSgt. Larry D. Powers, 3539th RSq.; and MSgt. Lindwood M. Timmons, 3533rd RSq.

Leading the graduates of the March class was SSgt. Glen L. Myhaver, now assigned to the

3516th RSq., who was selected as the Distinguished Honor Graduate. Sgt. Sidney M. Franklin, 3539th RSq.; and SSgt. Richard D. Rinehart, 3554th RSq., were named Honor Graduates of the class.

In April, SSgt. Ronnie L. McMahan, 3532nd RSq., was named the Distinguished Honor Graduate. Honor Grads were: TSgt. David A. Barry, 3544th RSq.; SSgt. Robert M. Cade, 3555th RSq.; Sgt. Kevin Wilson, 3545th RSq.; TSgt. William D. Wolfe, 3568th RSq.; and TSgt. Dennis V. Yeager, 3545th RSq.

May's Distinguished Honor Graduate was TSgt. Thomas J. Blake, now assigned to the 3562nd RSq. The Honor Graduates were: TSgt. Richard A. Dewey, 3554th RSq.; SSgt. Michael J. Francis, 3519th RSq.; TSgt. Ronald R. Fry, 3566th RSq.; and SSgt. Michael W. Isbell, 3546th RSq.



DMET tour

Capt. Dan Lee, right, operations officer for the 57th Aeromedical Evacuation Squadron, explains the operation of the unit's patient airlift center to Indiana nurse educators Magdalene Fuller, left, and Martha

Morris, center, during the first Distinguished Medical Educator Tour (DMET), sponsored by the '50th Squadron. Capt. Jay Beam, '50th nurse recruiting chief, was the tour escort.

LACKLAND AFB, TX - Col. Maurice G. (Glen) Gardner assumed command of the 3504th Recruiting Group from Col. George B. Lapham last month. The ceremony was held at the Lackland AFB Non-Commissioned Officers' Open Mess with Brig. Gen. Thomas C. Richards, Recruiting Service Commander, presiding.

Colonel Lapham has commanded the group for nearly three years. He is being re-assigned to Reese AFB, Lubbock, Texas, as the Deputy Commander for Resource Management.

Colonel Gardner comes to the group from Headquarters Recruiting Service where he served as the Chief of Sales and Management Training. His previous recruiting assignments include positions as Commander of the 3514th Recruiting Squadron in New York City and Deputy Commander of the 3503rd Recruiting Group at Robbins AFB, Georgia.

## Colonel Gardner takes '04th reins

## HERE 'N THERE

### Wells receives Seminar Award

SMSgt. Joseph C. Wells, 3552nd Recruiting Squadron, has been honored with the Chief Master Sergeant of the Air Force Outstanding Seminar Award, following his graduation from the Air Force Senior Noncommissioned Officer Academy, Gunter AFS, Ala.

Sergeant Wells' class is the first to receive the newly established student recognition at the academy. The program established awards in five separate categories.

This award is presented to each member of the seminar whose collective efforts reflect the highest personal, professional and academic standards.

Other awards are the Academic Excellence Award, Athletic Award, The Commandant's and Vice Commandant's Trophies and the Writing Excellence Award.

### Academy honors

Two Recruiting Service Noncommissioned Officers were honored recently for their achievements while attending the Air Training Command NCO Academy. MSgt. Willard Grier Jr., 3553rd Recruiting Squadron was named the winner of the Commandant's Award, while TSgt. David A. Watts, also of the 3553rd Squadron was presented the Distinguished Graduate Award. Sergeant Grier was given the award following an evaluation by both faculty and other members of Class 81-5.

### 55th Judges

Cpts. Anne Marie T. Holliday and Ben L. Frickson, both assigned to the 3555th Recruiting Squadron, Milwaukee, were judges during the recent International Science and Engineering Fair held in that city. Captain Holliday was team chief and judge for the Biochemistry category while Captain Frickson was a judge in the Behavioral and Social Sciences category.

### AFA recognizes two

The Texas Air Force Association recently honored two Recruiting Service people for their work in the "Lone Star State."

The AFA recognized Maj. Harry R. Sunderland, chief of the Publicity Division, Headquarters Recruiting Service; and MSgt. Thomas B. Holcomb, 3544th Recruiting Squadron, Arlington, Texas; as the Recruiting Officer and NCO of the Year for the Texas Chapter.

The two were honored during the state chapter's convention.

### Iowa buddies

Two natives of the state of Iowa assisted in the recent "Buddy Flight" enlistment in Des Moines, the state's capital, Maj. Gen. Keith D. McCartney, Director of Manpower and Organization, Headquarters Air Force, and former Recruiting Service commander; as well as CMSAF James McCoy, also an Iowa native took part in the enlistment ceremony. 3543rd Recruiting Squadron Commander, Lt. Col. William H. Miller, and Iowa Governor, the Honorable Robert Ray also took part in the events held in front of the capital building. The 31 airmen are the first All-Iowa flight and were nicknamed the "Hawkeye" Buddy Flight.



# Fair

## General Slay tells students about AF engineering feats

Story and Photo by TSgt. Dick Fellows

Retired General Alton D. Slay, former commander of Air Force Systems Command, was the featured guest speaker at the 36th Annual Engineering Fair held recently at the University of Florida in Gainesville.

The fair, sponsored by the Benton Engineering Council, is a student organized and run project and is used to introduce to the student body and general public advances in engineering and the world of technology.

General Slay in his keynote address to members of the student body discussed recent engineering research and development projects currently under study by the United States Air Force. He also gave the students an idea of the many fields that were available to them in the Air Force engineering area.

Later that evening, at a dinner, hosted by Air Force Recruiting and its local representatives Capt. Nyle E. Bosier and MSgt. Randy Borden, General Slay told invited students and faculty of the School of Engineering what he felt were the major problems facing this country today. "One of the basic problems in the United States today is keeping our technical heads above water," General Slay said.

"This is happening because our high schools and technical centers are not turning out the kind of graduates they did 10 years ago. And because of this we are seeing a constant decline in the numbers of engineers graduating from our colleges and universities."

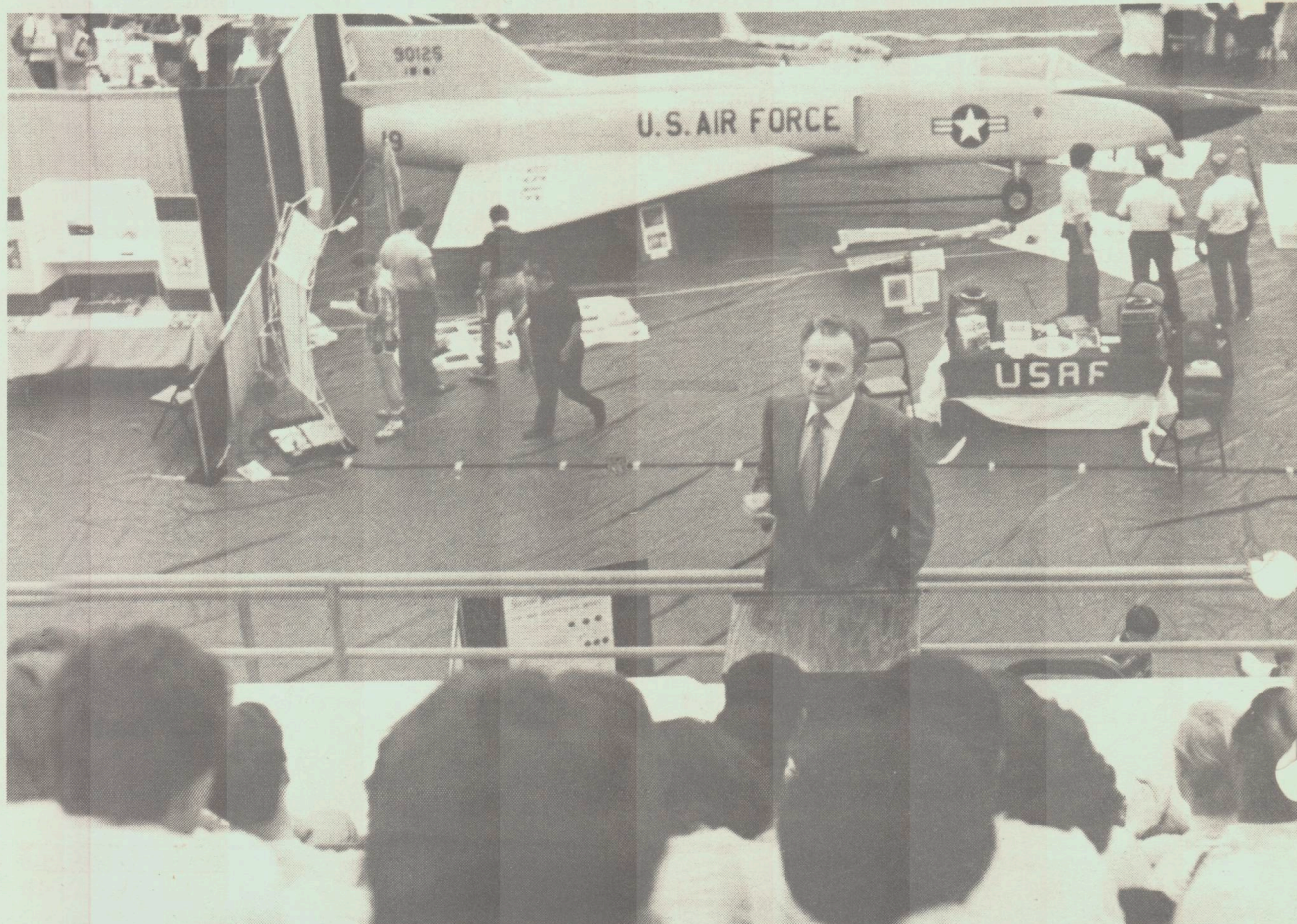
He also stated that this year alone Japan will produce 15 percent more engineers than we will. This coupled with the high interest rates and our lowered productivity is creating a problem of national significance. He concluded his speech by saying, "There must be a national commitment in this country to better educate our children so that we can once again regain the position of the leader in the world of technology."

The Air Force's participation in the fair was the largest in the 3533rd Recruiting

Squadron's history as recruiting, ROTC and the Florida Air National Guard joined forces for this all important fair. Support was not only received by the appearance of General Slay but also by the National Security Agency at Fort Meade, Maryland, in the form of Capt. Raymond L. Frazier, an electrical

engineer, a 1/3rd scale F-106 courtesy of the Florida Air National Guard from Jacksonville and exhibits from NASA, Eglin and Tyndall Air Force Bases.

The fair, held over a three day period, was a huge success for both the university and the United States Air Force.



### What's coming

Retired Gen. Alton D. Slay, former commander of Air Force Systems Command, addresses students and faculty during his appearance at the Engineering Fair held at the University of Florida at

Gainesville. The general was the keynote speaker at the combined effort by local recruiters, the Florida Air National Guard and the school's ROTC detachment.



### Chief of OPS

CMSgt. Walt Hoffman, the new Operation Superintendent at Recruiting Service Headquarters, discusses production statistics with Col. Benjamin Waller, Director of Operations. Chief Hoffman assumed the job of operations superintendent from CMSgt. John Donato, who is now the Operations Superintendent of the 3501st Recruiting Group. An 11-year recruiting veteran. Chief Hoffman came to the headquarters from the 3503rd Group. Prior to taking over as the top operations NCO, the chief served as the Management Analysis Superintendent.

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